

## Reference Training Book Project

As part of the reorganization efforts to assist libraries in developing their skills as directors, reference librarians, or one-person library staff members, the following titles will be purchased and donated to all school and small-to-medium sized public libraries in the state. The choice of titles is based on the idea that management, reference, and collection development are three of the primary tasks of most library staff members. Rather than borrowing these titles through inter-library loan or using an electronic version of the material, the book project allows the librarians to have a print copy that they can keep at their desks, take home with them, or mark critical passages for their own use.

This would be a one-time purchase of six titles – three for public librarians and three for school librarians. Other titles that they may need in future will be purchased by them or borrowed through inter-library loan.

### (For Public Libraries)

*Administration of the Small Public Library* by Darlene Weingand (ALA)  
\$45.00

*Developing an Outstanding Core Collection* by Carol Alabaster (ALA)  
\$38.00

*Model Policies for Small and Medium Public Libraries* by Larson & Totten  
(Neal-Schuman) (or a reference title instead)  
\$50.00

---

\$133.00

### (For School Libraries)

*Leadership for Today's School Library: A Handbook for the Library Media Specialist and the School Principal* by Wilson & Lyders (Greenwood)  
\$50.00

*Managing and Analyzing Your Collection: A Practical Guide for Small Libraries and School Media Centers* by Doll and Barron ((ALA)  
\$30.00

*Essential Reference Services for Today's School Media Specialists*  
by Scott Lanning and John Bryner (Libraries Unlimited)  
\$42.00

---

\$122.00

We should get member discounts on the ALA titles, and maybe a small discount from some of the other publishers for buying in bulk.

An estimate of the total cost of the project would be:

Public library titles - 160 libraries x \$133.00 = \$21,280.00

School library titles – 300 libraries x \$122.00 = \$36,600.00

Estimated total = \$57,880.00